

# Public-Private Partnerships

## Focusing on the Nuts and Bolts of Successful PPPs

June 25, 2003 | Hotel Vancouver | Vancouver, Canada

Successful public-private partnerships are developed around a full appreciation of the public sector's interests and obligations to the citizens and the private sector's ability to fully mobilize its expertise and to satisfy investors' requirements. This conference will lead you through the nuts and bolts of these issues. Whether you are interested in transportation, hospitals, schools, municipal facilities, transit, courthouses, recreation or civic centres or others, the basic building blocks of public-private partnerships are fundamentally the same.

This conference will be led by some of Canada's leading experts who will introduce you to the essentials of PPP.

| Risk | Contracts | Trade Issues |  
| Public Sector Comparators |

### An Update on BC's PPP Activity

sponsored by Partnerships BC and The Canadian Council for Public-Private Partnerships in association with Industry Canada

## Public-Private Partnerships

### Focusing on the Nuts and Bolts of Successful PPPs

8:00-8:30 **Registration**

8:30-8:40 **Insights into the Day's Activities**

Larry Blain, President & CEO, Partnerships BC  
& Rita Burak, President, CCPPP

8:40-10:15 **Risk**

#### Understanding and Assessing Risks in PPP

A panel of financial and legal advisors will explain why risk assessment is a fundamental activity in the structuring and implementation of PPP projects. Methodologies and tools for assessing risk as well as practical examples and mechanisms for risk sharing in PPP projects will be highlighted.

Mark Hodgson, Director & Sr. VP (Vancouver)  
and Jonathan Stevens, Assistant Director  
(London, UK)

PricewaterhouseCoopers Securities Inc.  
John Haythorne, Partner (Vancouver) and  
Greg Lewis, Partner (Vancouver)  
Bull, Houser & Tupper

10:45-12:00 **Public Sector Comparators (PCCs)**

#### Partnerships BC experts will answer

Why governments need a base case to which they compare private sector proposals? And what are the fundamental approaches to developing a public sector comparator?

Larry Blain, President & CEO, Partnerships BC  
(Victoria)  
Grant Main, Director, Partnerships BC (Victoria)

12:00-1:30 **BC Going Forward**

Luncheon Address by Hon. Gary Collins  
Minister of Finance  
Province of BC (invited)

1:30-3:00 **PPP Contracts: Capturing Intent in Words**

A group of Canada's leading experts in contracts discuss the objectives of PPP contracts and how to capture the interests of both the public and private sectors in contract terms. Explanations in language we can all understand. Reference to specific contracts will be featured to demonstrate best practice from municipal and provincial projects.

David Chesman, Partner (Vancouver) &  
Harry Dahme, Partner (Toronto)  
Gowlings Lafleur Henderson LLP  
Byran Gibson, Partner (Vancouver) &  
Gord Willcocks, Partner (Toronto)  
McCarthy Tétrault LLP  
David Doubilet, Partner (Toronto) &  
Helmut Johannsen, Partner (Vancouver)  
Fasken Martineau DuMoulin LLP

3:20-4:30 **Trade Issues and PPP**

Opponents of PPP will tell you that governments put themselves in great peril when they do business with companies from outside of Canada. Our experts say otherwise. Two distinguished legal experts in the field of international law will walk you through the issues and provide guidance. This session will also look at the Agreement on Internal Trade (AIT) – the agreement between the federal, provincial and territorial governments – and provide some insights into its application as it applies to PPP.

Robert Paterson, Associate Dean of Law, UBC  
and author of *Public-Private Partnerships and Trade Agreements: Guidance for Municipalities*  
Jeffrey Thomas, Partner  
Borden Ladner Gervais LLP (Vancouver)

4:45 **Reception**



Experts will lead delegates through a day designed to cover issues topical to the provincial, municipal and federal governments as well as to any private sector companies working in the PPP field or acting as advisors to those companies or governments.

## Registration (deadline June 19, 2003)

First name	Last name	
Title		
Company/Government		
Address		
City	Province	Postal Code
Telephone	Fax	E-mail
Dietary Restrictions	Special Needs	

## Fees

Fees include access to all sessions, written conference materials, one lunch and a cocktail reception. Please check one.

### Members of The Canadian Council for Public-Private Partnerships

- Public Sector/Union/Not-for-profit: \$595.00 plus GST (\$41.65) = \$636.65  
 Corporations \$695.00 plus GST (\$48.65) = \$743.65

### Non-Members of The Canadian Council for Public-Private Partnerships

- Public Sector/Union/Not-for-profit: \$695.00 plus GST (\$48.65) = \$743.65  
 Corporations \$795.00 plus GST (\$55.65) = \$850.65

**Special Group Discount: Register 5 people from your company/organization at the same time and the 6th attends free!**

## Payment

Only those forms accompanied by payment will be processed. Please check one.

- Cheque/Money Order** (payable to Congress Canada)  
 **Credit Card**  VISA  Mastercard  AMEX

Card #	Expiry date	Name on card
Total fee \$	Signature	Date

**Sponsorship Opportunities: CCPPP members may be interested in sponsoring the cocktail reception. Please call (416) 861-0500.**

## Register by Mail or Fax

**MAIL completed form and payment to:**

Public Private Partnerships  
c/o Congress Canada  
49 Bathurst St., Ste. 100  
Toronto ON M5V 2P2

**FAX completed form and credit card information to:**

**1-888-876-0985**

## Accommodation

Accommodation bookings are the responsibility of the delegate. Please contact the hotel directly to make your reservation. **Hotel Vancouver, 900 West Georgia St. W., Vancouver, B.C. V6C 2W6 Tel: (604) 684-3131; Fax: (604) 662-1929** If you require other recommendations for accommodation in Vancouver within close proximity to the conference site, please view the CCPPP website at [www.pppcouncil.ca](http://www.pppcouncil.ca) or call Congress Canada at 1-866-443-4436.

### For office use only

Reg #	_____
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## Cancellation Policy

Cancellations must be requested in writing and received by Congress Canada. Cancellations received by **June 19, 2003** will obtain a full refund less a \$195.00 administration fee. No shows or cancellations received after June 19, 2003 will NOT receive a refund. Substitutions are permitted.



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## Keynote Luncheon

On May 30, 2002, **Hon. Gary Collins** announced a new direction for British Columbia by introducing the Capital Asset Management Framework and the establishment of Partnerships BC. One year into this new direction, Minister Collins has been invited to update delegates on the progress of this initiative and what lies ahead.

**If you would like more information** on The Canadian Council for Public-Private Partnerships or would like to take advantage of the member registration rate for this conference and other CCPPP events, please call the Council offices at **(416) 861-0500** or visit our website at [www.pppcouncil.ca](http://www.pppcouncil.ca).



### Membership fees to the Council are:

Public Sector (single)	\$300.00
Public Sector (multiple)	\$500.00
Corporate-Private Sector (single)	\$600.00
Corporate-Private Sector (multiple)	\$800.00
Sponsor Member	\$3000.00

Fees do not include GST.